



AC479 Agency Commission Program July 2020 Update

**TVL DESK OF CONNECTICUT
7887946**



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Updates

Document layout changes:

- Rate grids consolidated to reduce document size

Rule changes:

- Alitalia removed from marketing and plating carrier list
- Plating carrier must be an eligible marketing carrier in the applicable geography
 - Examples:
 - US to Australia rates are for flights marketed DL/VA must plate on either
 - TATL rates are for DL/AF/KL/VS must plate on one of the four carriers
- Travel to or from Russia must be marketed as Delta and plated on Delta 006 stock

Rate changes:

- Mid-Market Sales Agreements (MSA) now paid at full commission rate (pgs. 4 – 6)
- La Premiere TATL bookings paid at higher rates (pg. 4)
- Premium Economy, Delta Comfort+, and Virgin Delight rates aligned within cabins
 - Aligns with higher rates in Premium Economy cabin (pg. 4):
 - DL G / W / S classes
 - AF & KL A class
 - VS K / V classes
- Transatlantic travel originating outside the U.S. / Canada rates consolidated (pg. 4)
- Virgin Australia adds new classes to 3% commission rate (pg. 6):
 - AU – AU: S class
 - AU/NZ – Cook Islands, Fiji, Indonesia, Papua New Guinea, Samoa, Solomon Islands, Tonga, or Vanuatu: S / M classes

New markets:

- Nonstop travel between New York (LGA) – Chicago (ORD) added (pg. 4)

Transatlantic / Latin America / Domestic / U.S. - Mexico

Transatlantic & Latin America (excludes Caribbean / U.S. – Mexico)

- Russia:** Travel to or from Russia must be marketed as Delta and plated on DL 006

Marketing Carrier	DL AF / KL VS	La Premiere / Business			Prem Econ / DL Comf+ / VS Delight	Economy	
		F P / F -	J / C / D	I / Z	P / A / G / W / S W / S / A W / S / H / K / V	Y / B / M Y / B / R	H K L
Ticket Origin / Routing		Via the Atlantic to or from EMEAI / UK / Asia					
CVG-CDG / JFK-NCE / PDX-AMS / RDU-CDG / SEA-AMS nonstops & ATL / DTW / MSP / SLC connections ¹		16%	6%	4%	6%	6%	4%
BOS / DFW / EWR / JFK / LAX / MIA / SEA (excludes nonstops listed above)		16%	20%	18%	16%	18%	18%
Other U.S. 50 & ATL-FRA / DTW-FRA / DTW-MUC / MSP-KEF nonstops		16%	18%	16%	16%	18%	18%
Canada		16%	8%	6%	5%	5%	5%
EMEAI (excluding The Netherlands) / UK / Asia to U.S. 50 / Canada & ATL / DTW / MSP / SLC connections ¹		4%	4%	4%	4%	4%	4%

Marketing Carrier	DL AF / KL VS	La Premiere / Business			Prem Econ / DL Comf+ / VS Delight	Economy	
		F P / F -	J / C / D	I / Z	P / A / G / W / S W / S / A W / S / H / K / V	Y / B / M Y / B / R	H K L
Ticket Origin / Routing		to / from Latin America					
ATL / DTW / MSP / SLC connections ¹ to Central & South America		6%	4%		6%	6%	4%
Other U.S. 50 to Central / South America		14%	8%		14%	10%	10%
Canada to Central / South America / Mexico		8%	6%		5%	5%	5%
Central / South America to U.S. 50 & ATL / DTW / MSP / SLC connections ¹ & Central / South America / Mexico to Canada		2%	2%		2%	2%	2%

¹Connecting HUB Traffic Only - Excludes ATL / DTW / MSP / SLC nonstop flights

Examples: ATL - BCN No Commission
ATL - CDG - BCN Eligible

Domestic U.S.

Marketing Carrier	DL	First / Business	Premium Econ / Comfort+	Economy		
		J / C / D / I / Z	P / A / G / W / S	Y / B	M	H
Markets - Nonstop Travel Only						
JFK to / from LAX / SAN / SEA / SFO		20%	20%	20%	10%	5%
BOS to/from LAX / SFO		20%	20%	20%	10%	5%
LGA to / from ORD		20%	20%	20%	10%	5%

U.S. – Mexico

- Excludes:** Travel to or from ACA / CUN / CZM / MZT / PVR / SJD / ZIH

Marketing Carrier	DL AM	Business		Prem Econ / Comfort+	Economy		
		J / C / D	I / Z I	P / A / G / W / S W	Y / B / M	H U	
Ticket Origin		Destination		U.S. 50 to / from Mexico			
ATL / DTW / MSP / SLC connections ¹		Mexico		6%	4%	6%	4%
Other U.S. 50		Mexico		14%	8%	14%	10%
Mexico		U.S. 50 & ATL / DTW / MSP / SLC connections ¹		2%	2%	2%	2%

¹Connecting HUB Traffic Only - Excludes ATL / DTW / MSP / SLC nonstop flights

Examples: DTW - MEX No Commission
DTW - ATL - MEX Eligible

Transpacific DL & KE / Other TPAC / SkyTeam RTW

Transpacific – Delta & Korean ATI Countries

Includes:

- U.S. via the Pacific to: Cambodia, Hong Kong, Indonesia, Japan, Laos, Macao, Malaysia, Mongolia, Myanmar, Philippines, Republic of Korea, Singapore, Taiwan, Thailand, and Vietnam

Marketing Carrier		DL KE	First	Business		Prem Econ / DL Comfort+	Economy	
			F P / F	J / C / D	I / Z I / R	P / A / G / W / S W	Y	B / M / H
Ticket Origin	Destination		Via the Pacific to / from DL & KE ATI Countries					
IAD / LAS	Korea		10%	6%	4%	6%	6%	4%
	DL & KE ATI Countries (Excludes Korea)		10%	18%	8%	16%	18%	18%
BOS / HNL / JFK / LAX / SEA	Korea		10%	15%	5%	13%	15%	15%
	DL & KE ATI Countries (Excludes Korea)		10%	18%	8%	16%	18%	18%
ATL / DTW / MSP / SLC connections ¹	DL & KE ATI Countries		10%	6%	4%	6%	6%	4%
Other U.S. 50	DL & KE ATI Countries		10%	18%	8%	16%	18%	18%
DL & KE ATI Countries	U.S. 50 & ATL / DTW / MSP / SLC connections ¹		5%	4%	4%	4%	4%	4%

¹Connecting HUB Traffic Only - Excludes ATL / DTW / MSP / SLC nonstop flights

Examples: MSP - ICN No Commission
MSP - SEA - ICN Eligible

Transpacific – Other Asia Pacific Countries / EMEAI via Pacific

Includes:

- US to: Asia Excluding Delta & Korean ATI countries listed above / EMEAI via the Pacific
- Canada to: All of Asia / EMEAI via the Pacific

Marketing Carrier		DL AF / KL	First	Business		Prem Econ / DL Comfort+	Economy	
			F P / F	J / C / D	I / Z	P / A / G / W / S W / S / A	Y / B / M	H K
Ticket Origin	Destination		Via the Pacific to / from Other TPAC Countries and EMEAI					
ATL / DTW / MSP / SLC connections ¹	Asia excluding countries above / EMEAI		5%	6%	4%	6%	6%	4%
Other U.S. 50	Asia excluding countries above / EMEAI		5%	18%	8%	16%	18%	18%
Canada	Asia excluding countries above / EMEAI		5%	8%	6%	5%	5%	5%
Asia excluding countries listed above / EMEAI	U.S. 50 & ATL / DTW / MSP / SLC connections ¹		5%	4%	4%	4%	4%	4%
Asia / EMEAI	Canada		5%	4%	4%	4%	4%	4%

¹Connecting HUB Traffic Only - Excludes ATL / DTW / MSP / SLC nonstop flights

Examples: DTW - PVG No Commission
DTW - SEA - PVG Eligible

SkyTeam Round the World (fare basis must contain 'RTWSKY')

Exit - U.S. Marketing Carrier	DL / AF / KL	First	Business
	AM	P / F	J / C / D / I / Z
	KE	- P / F	J / C / D / I J / C / D / I / R

Originating in U.S. 50	4%	4%
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Australia & New Zealand and Virgin Australia Airpass

Australia / New Zealand (includes connections via Australia)

Includes:

- U.S. / Canada to: Australia / New Zealand
- Via Australia to: Cook Islands, Fiji, Indonesia, Papua New Guinea, Samoa, Solomon Islands, Tonga & Vanuatu

Marketing Carrier		Business		Prem Econ / Comfort+		Economy	
		J / C / D	I / Z	P / A	G / W / S	Y / B / M	H
		DL		W / R	O	Y / B / H	K
		VA	I				

Ticket Origin	Destination	Travel to / from / via Australia & New Zealand					
ATL / DTW / MSP / SLC connections	Australia, New Zealand, & via Australia to: Cook Islands, Fiji, Indonesia, Papua New Guinea, Samoa, Solomon Islands, Tonga & Vanuatu	6%	4%	6%	6%	6%	4%
Other U.S. 50		20%	16%	20%	16%	18%	18%
Canada		8%	6%	8%	5%	5%	5%
Australia, New Zealand, & via Australia to: Cook Islands, Fiji, Indonesia, Papua New Guinea, Samoa, Solomon Islands, Tonga & Vanuatu	ATL / DTW / MSP / SLC connections	6%	4%	6%	6%	6%	4%
	Other U.S. 50 / Canada	15%	13%	15%	13%	12%	12%

Virgin Australia Destinations

- Rate grids below are for US / Canada Points of Sale and must be plated on Virgin Australia (795)
- AC479 must be added to either the Tour Code, Ticket Designator, or Ticket Endorsement
- Required Endorsement: Valid VA ONLY / NON-END / REF THRU ISS OFF

Marketing Carrier		Business		Economy						
		J / C / D / I		Y / B / H / K / L / E / N / V / Q / T / S	M					
VA										
Ticket Origin	Destination	3%		3%						
Australia	Australia	3%		3%						
Australia / New Zealand	Australia / New Zealand	3%		3%						
Australia, New Zealand to / from: Cook Islands, Fiji, Indonesia, Papua New Guinea, Samoa, Solomon Islands, Tonga, or Vanuatu		3%		3%						

Virgin Australia Airpass

- VA Airpass: must be sold in conjunction with a VA-marketed International Long-Haul flight
 - Fares are filed to auto-price in conjunction with your international travel. The Airpass is broken into different zones. Changes to date required 24 hours prior to scheduled departure of Airpass sector. Changes to sectors are not permitted after commencement of the first international sector
 - Definition:
 - “International Long-Haul” means flights between Los Angeles, Hong Kong, or passing through these ports, and Australia, New Zealand, or South East Asia and Pacific destinations

Marketing Carrier		Business		Economy			
		IZPASSUS		HZPASSUS	KZPASSUS	LZPASSUS	EZPASSUS
VA				NZPASSUS	VZPASSUS	QZPASSUS	
Applicable routes within AU, Trans-Tasman, and AU / NZ to South East Asia and Pacific		3%		3%			

Program Terms & Conditions

- A. Carrier
 - 1. “Carrier” means each of Delta, Aeromexico, Air France, KLM, Korean Air, Virgin Atlantic, and Virgin Australia. For purposes of this commission program, “Delta” refers to Delta Air Lines, Inc., “Aeromexico” refers to Aerovías de México Pty Ltd., “Aeromexico” refers to Aerovías de México, S.A. de C.V. , “Air France” refers to “Société Air France”, “KLM” refers to KLM Royal Dutch Airlines, “Korean Air” refers to Korean Air Lines, Co., LTD., a company incorporated and existing under the laws of Korea, having its principal office at 260 Haneul-gil, Gangseo-Gu, Seoul, the Republic of Korea (“KAL”), “Virgin Atlantic” refers to Virgin Atlantic Airways Limited, and “Virgin Australia” refers to Virgin Australia Airlines and “OAL” refers to all other airlines.
 - 2. Commission on published fares (excluding all taxes, fees and/or YQ/YR surcharges) for eligible Delta, Aeromexico, Air France, Korean Air, KLM, Virgin Atlantic, and Virgin Australia marketed flights (DL/AM/AF/KL/KE/VS/VA coded) regardless of operating carrier, must be claimed at time of ticketing.
 - Excludes Korean Air coded flights U.S. to/from Seoul (ICN) operated by American Airlines.
 - 3. Tickets must be plated on Delta (006), Aeromexico (139), Air France (057), KLM (074), Korean Air (180), Virgin Atlantic (932), or Virgin Australia (795) stock.
 - Example: LAX – PVG both DL 185 and DL 7000 (operated by China Eastern) are eligible for commission.
- B. Origin and Directionality
 - 1. Commission rates are based on the Ticket Origin and over-the-water or Trans-border booking class. Booking classes not listed are ineligible.
 - a) Example: LAX-SYD-LAX will use LAX AU/NZ rates per Los Angeles origin.
 - b) Example: SYD-LAX-SYD will use AU/NZ origin rates per Sydney origin.
 - 2. Upgrades with eNCI, eMCO and/or mileage/mileage certificates are eligible for commission based on the paid booking class.
 - 3. The Journey’s true origin and true destination determines the Origin and Destination group for which the commission level is taken.
 - a) Example: RDU-CDG-ZRH-JFK-RDU will use U.S. (50) TATL rates per RDU Origin & Termination.
 - b) Example: LAX-LHR-LAX will use Key Markets UK rates roundtrip per LAX Origin & Termination.
 - c) Example: IND-LHR-EVV will use U.S. (50) UK roundtrip rates per IND Origin & EVV Termination.
 - d) Example: MSP-AMS-GVA-CDG-MSP will use HUB TATL rates roundtrip per MSP Origin & Termination.
 - 4. One-way, roundtrip, open-jaws, circle-trip journeys qualify for commission.
- C. Commission-Qualification Terms
 - 1. The AC479 code must appear on the ticket in one the following locations (listed in order of preference):
 - a) Ticket Designator;
 - b) Tour Code if Ticket Designator already in use;
 - c) Ticket Endorsement Field if both Ticket Designator and Tour Code being used (waiver & SkyBonus, etc.).
 - 2. Tickets must state “Non-Endorsable – Refundable by DL/AM/AF/KL/KE/VS/VA-Issuing Agencies Only”.
 - 3. Tickets must be issued in valid local currency of the itinerary point of origin.
 - 4. Fares breaks at a domestic and/or international gateway connecting within 24 hours to/from a DL, AM, AF, KL, KE, VS, or VA marketed over-the-water or Trans-border flight are also eligible for the same commission rate as the eligible over-the-water or Trans-border fare.
 - 5. Commissions should be calculated against a published base fare excluding any taxes, fees or YQ/YR surcharge. Published fare rules apply and all applicable fees, surcharges, taxes, etc. must be collected by Agency.
 - 6. Tickets refunded, exchanged or used on OAL are subject to commission recall.
 - 7. All over-the-water web fares and/or fares with a WNUP designator are eligible for commission.
 - a) Note - If the fares have a pre-populated designator, then place the AC479 code in the Tour Code.

Program Terms & Conditions

- D. Exceptions
 - 1. Commission may not be taken pursuant to this Program for the following:
 - a) Tickets sent to PRISM for an active Corporate Sales Agreement (CSA) eligible for discount greater than 0%;
 - b) Itineraries with 0% Corporate discount available are eligible for applicable commission subject to Exception #2 below;
 - c) Infant, child, student, military, government, American Express IAP fares or blocked group space;
 - d) Negotiated fares / Bulk (BT) / Net (NT) / Tour (IT) / Meeting Network fares (MN);
 - e) Tickets where the Delta Equity Card (series beginning with 1556) is used as any part of payment.
 - 2. If an international all Economy class itinerary has a combination of different applicable commission rates; the lowest commission rate will apply to the entire ticket.
 - 3. If an international itinerary has mixed classes of service and at least one transoceanic fare component is booked in First/Business or Premium Economy / Virgin Delight, Comfort+ then each fare component is commissionable at its individual commission rate
 - 4. DL / AM / AF / KL / KE / VS / VA through fares that include OAL (non-DL / AM / AF / KL / KE / VS / VA coded flights) are subject to a 3% (3 point) commission reduction
- E. Market Definitions
 - 1. “Gateway” means the first point of arrival, last point of departure in a country or area.
 - 2. “Journey” means the origin to destination of the entire ticket.
 - 3. “Over-the-water flight” means the last flight that leaves a U.S./Canada or international gateway to or from:
 - a) Transatlantic (TATL) – Scheduled flights crossing the Atlantic Ocean excluding to/from Bermuda or the Caribbean;
 - b) Transpacific (TPAC) – Scheduled flights crossing the Pacific Ocean to/from the U.S./Canada and points located within Asia/EMEA/Oceania;
 - Delta & Korean Anti-Trust Immunity (ATI) countries includes US to / from: US to/from Republic of Korea, Japan, Cambodia, Hong Kong, Indonesia, Laos, Macao, Malaysia, Mongolia, Myanmar, Philippines, Singapore, Taiwan, Thailand, Vietnam.
 - Canada to all of Asia, US to rest of Asia (excluding countries listed above).
 - Oceania includes Australia, New Zealand, Papua New Guinea, Fiji, Solomon Islands, Vanuatu, New Caledonia, French Polynesia, Samoa, Guam, Kiribati, Federated States of Micronesia, Tonga, American Samoa, Northern Mariana Islands, Marshall Islands, Palau, Cook Islands, Wallis and Futuna, Tuvalu, Nauru, Norfolk Island, Niue, Tokelau, Pitcairn Islands.
 - c) Central & South America – Countries within Central America or South America. Excludes Mexico & Caribbean;
 - d) EMEA – Countries within Europe, Middle East, Africa or India. Excludes United Kingdom;
 - e) United Kingdom – England, Scotland, Wales and Northern Ireland.
 - 4. “Trans-border” means a flight that crosses the border between the U.S. and Mexico or U.S. and Canada.
- F. Mileage Accrual
 - 1. SkyMiles/Flying Blue/Flying Club/Velocitiy mileage may be accrued subject to applicable program's regulations.

General Terms & Conditions

- A. During the term of this Agreement, Agency shall promote the Carriers as preferred carriers. At all times during the term of this Agreement, Agency shall act in accordance with the terms and conditions of this Agreement, the ARC Agent Reporting Agreement (the “ARC Agreement”) and all terms and conditions of Agency’s appointment and authorization to sell the Carriers’ respective tickets, products and services including, without limitation, with respect to Delta, those set forth at <http://www.delta.com/agency> (as amended from time to time); with respect to Aeromexico, those set forth at <https://aeromexico.com/en-us> (as amended from time to time); with respect to Air France and KLM, those set forth at www.afkl.biz (as amended from time to time); with respect to Virgin Atlantic, those set forth at the VS Flying Hub <https://www.vsflyinghub.com/> (as amended from time to time); and with respect to Virgin Australia, those set forth at <https://www.virginaustralia.com/agents> (as amended from time to time). Each of the Carriers’ respective rules and tariffs, ticketing and distribution policies, and all terms and conditions of Agency’s appointment to sell such Carrier’s tickets, products and services shall apply to all tickets issued by Agency.
- B. Termination
 - 1. This Agreement and the commission program hereunder are effective **July 2020** and shall continue thereafter until terminated or amended by the Carriers. The Carriers may terminate this Agreement and the commission program hereunder, with or without cause, on one (1) day’s prior notice to the Agency.
 - 2. This Agreement and the commission program hereunder may be terminated by the Carriers at their sole discretion, upon the occurrence of any one of the following events, effective on a retroactive basis to the date of the occurrence of the event:
 - a). If Agency is a party to a North America point-of-sale back-end incentive agreement with one or more of the Carriers and Agency fails to earn a net positive cash incentive thereunder for two (2) consecutive calendar quarters;
 - b). Agency assigns or transfers this Agreement or attempts to assign or transfer this Agreement;
 - c). A Carrier terminates Agency’s appointment to sell such Carrier’s products and services;
 - d). Agency (or any Agency Location or Agency Affiliate) discloses the terms of this Agreement or the commission program hereunder;
 - e). The majority ownership interest of Agency is sold, assigned or transferred;
 - f). Agency (or any Agency Location or Agency Affiliate) makes speculative, false or abusive bookings on any of the Carriers;
 - g). Agency fails to notify ARC and the Carriers of all its locations in which Agency has an ownership or revenue-sharing arrangement of any kind; and
 - h). Agency engages in practices contrary to business ethics/industry standards.
 - 3. This commission program is restricted to the approved home location listed above and its contracted branches.
 - 4. Any solicitations of corporate-managed traffic, as well as account acquisitions made through this program, are strictly prohibited.
 - 5. This Agreement, including any exhibits hereto and commission tables provided hereunder, and the incentives provided hereunder to Agency are confidential. Except as required by law, rule or regulation, Agency shall not disclose the existence of this commission program or any of the terms set forth herein without the prior written consent of the Carriers. Such non-disclosure includes, but is not limited to, any form of advertisement (including, but not limited to, internet websites). If Agency is required by law, rule or regulation to disclose the existence or any term or condition of this commission program, Agency shall inform the Carriers in writing of such requirement as soon as reasonably practicable. Agency shall not disclose the terms of any exhibit or commission table to any Carrier to whom such exhibit or commission table is not applicable. The obligations of this section shall survive any termination of this Agreement for a period of two (2) years.
 - 6. No term or condition of this Agreement or the commission program hereunder shall be deemed waived, and no breach shall be excused, unless such waiver or excuse is in writing and signed by the party against whom such waiver or excuse is sought to be enforced. Neither this Agreement nor the commission program hereunder shall be assigned or transferred by one party without the prior written consent of the other party; provided, however, that such consent shall not be unreasonably withheld. All rights, remedies and obligations of the parties hereunder shall accrue and apply solely to such parties and their permitted successors and assigns and there is no intent to benefit any third parties. This Agreement and the commission program hereunder shall be interpreted, construed and enforced in accordance with the laws of the State of New York applicable to agreements fully made and performed therein, without regard to its choice of law principles to the contrary.

General Terms & Conditions

- 7. Agency shall not, without the prior written consent of the applicable Carrier's marketing department, make any use of the name, logo, trademark and/or service marks of such Carrier, in any advertising or promotional materials. Agency shall not, without prior written consent of the applicable Carrier, sell such Carrier's flights via any third-party website. All Carrier's logos, trademarks and service marks must be supplied by such Carrier and may not be scanned or copied from any internet sites or printed material. Any reference to a Carrier can only be used in relation to Carrier's published fares. Under no circumstances can the Carrier's name be used in an advertisement or online display, using other scheduled/charter airline fares as lead in prices. In addition to, and in no way in limitation of, the use of a Carrier's name, logo, trademark and/or service mark in conjunction with this program on any unsecured trade or consumer direct promotion or advertising (paper or electronic) is strictly prohibited on:
 - a) Non-password protected Internet web sites or Internet news groups directed to the travel trade;
 - b) Consumer-direct Internet web sites, including Internet web sites (referred to as opaque) that do not identify the airline carrier until ticketing; and
 - c) Consumer-direct electronic advertising, in whatever format.
- 8. Agency is prohibited from (and Agency shall prohibit its Agency Locations and Agency Affiliates from): (a) entering into financial, booking or ticketing arrangements with any other travel agent, and/or (b) directly or indirectly moving GDS bookings or ticketing activity to or from any other travel agent if such arrangements would improve Agency's (or any Agency Location's or Agency Affiliate's) performance on the Carriers or as measured under this program. Any violation of this provision shall be a breach of this program by Agency and result in the immediate termination of Agency's participation therein. The Carriers reserve the right to recall any commissions that are earned due to sharing of the program with non-authorized agencies.
- **9. General Conditions of Carriage.** All tickets issued by Agency under the commission program hereunder shall be subject to the General Conditions of Carriage and the Conditions of Contract of the applicable Carrier, which are subject to change from time to time.
- 10. If, after the date of issuance of this Agreement, Agency makes any bookings which are covered by this Agreement and the commission program hereunder, it will be deemed to have accepted all terms and conditions set out herein, unless it notifies the Carriers to the contrary within seven days of its receipt of the same.
- **11. Keyword Search.** Agency shall not use, procure, or otherwise arrange for a "Sponsored Link" (as defined below) on any Internet search engine, or service which Sponsored Link uses or includes the trademarks, trade names, service marks or corporate names of any of the Carriers. Additionally, Agency shall include the trademarks, trade names, service marks or corporate names of each of the Carriers as negatives within any search engine or search engine service which it uses, and negatives shall be added as broad-match in those search engines that have match-type functionality. For purposes of this Agreement, a "Sponsored Link" means a link offered, created, or displayed for a fee (whether on a "cost-per-click" basis, commission, or any other commercial arrangement) by any Internet search engine using search terms or keywords to identify, draw attention to, or direct Internet traffic to an Internet site.
- **12. MIDT Transmission.** Agency agrees that it will make available and report to Carriers all Agency booking data generated through its GDS program(s). Agency further understands that such action is mandatory throughout the term of the Agreement.

For commission related questions please contact:

Delta (006), Air France (057), KLM (074), Virgin Atlantic (932) email address: possupport@delta.com
Virgin Australia (795) email address: us.sales@virginaustralia.com